



Gilad and I met each other over the phone almost a year ago. He was interested in the Grape De-stemmer, a machine we developed and sell, and sounded genuine, enthusiastic and inquisitive. In the meantime I know he is and besides that, he is a splendid organiser and communicator. A packaging expert and innovative marketer that can build bridges throughout the supply chain, literary from farmer to consumer. His curiosity and drive to understand in detail how things work, combined with his commitment and desire to realise are key for his success. Of course it helps a lot that he is good company and a convinced team player.

ZTI Smart Machines had the pleasure to be part of his first big project. From vineyard to healthy snack. Gilad directed the whole chain, from grape processing up to the design of the packaging. With great precision he conducted the orchestra of suppliers. For everybody involved it was an exceptional pleasure to put the processing line together. Companies from different parts of the world cooperated with their own specialism as a team. He left a grateful principal with a great toolbox to conquer the market of health and convenience.

Look forward to a long lasting cooperation and friendship.

Best Regards,
Met vriendelijke groet,

A handwritten signature in blue ink, appearing to read 'Hans Kogler', written over a thin blue horizontal line.